

# Dr Rodolfo Sejas-Portillo

Curriculum Vitae (September 2024)

## Contact Information

rodolfo.sejas-portillo@glasgow.ac.uk  
www.sejasportillo.com

University of Glasgow  
Adam Smith Business School  
2 Discovery Place, Glasgow, G11 6EY, UK

## Academic Employment

- 2024 Sep - Present    Lecturer (Assistant Professor) in Economics  
University of Glasgow (Adam Smith Business School), UK
- 2022 Sep - 2024 Sep    LSE Fellow in Real Estate Economics and Finance  
London School of Economics and Political Science, UK
- 2022 Jan - 2022 Aug    Lecturer in Economics  
University of Stirling, UK
- 2021 Sep - 2022 Jul    Graduate Teaching Assistant  
King's College London, UK
- 2018 Jan - 2021 Dec    Graduate Teaching Assistant  
University of Stirling, UK

## Education

- 2017-2022    PhD in Economics  
*Thesis: Essays in Applied Microeconomics*  
*Main advisor: Dr Till Stowasser*  
*Examiners: Professor Florian Englmaier (LMU Munich), Professor Conny Wollbrant (University of Stirling)*  
University of Stirling, UK
- 2012-2013    MBA (Master of Business Administration) *with Distinction*  
University of Stirling, UK
- 2002-2005    BSc Computer Games Technology *with Distinction*  
University of Abertay Dundee, UK

## Main Research Papers

- The effect of weather on the willingness to pay for residential energy-efficiency [single author] - *Job market paper*.
- The simpler the better? Threshold effects of energy labels on property prices and energy-efficiency investments [first author] (with M. Moro and T. Stowasser) - R&R (revision submitted) at the *American Economic Journal: Applied Economics*.
- Costly disclosure with information intermediaries [single author].
- The role of simplified information in market learning [single author].

## Work In-Progress

- On the redistributive effects of behavioural public policy interventions with heterogeneous effects - *Funding received*.
- On real estate markets and wealth redistribution.
- Inference and estimation of moderation effects with a regression kink design.

## Research Funding

2023 SEED funding - 5K for a project to study the redistributive effects of behavioural public policy interventions with heterogeneous effects.  
London School of Economics and Political Science

## Other Research

- Balancing perspectives on performance: "Measurement from the inside" and "measurement from the outside" (with B. Lee and I. Fraser) - *Nonprofit Management and Leadership*, 2023, 34(1), 13–34.
- How can home energy efficiency improvements help us reach net zero? (with E. Benoit and M. Moro) - *Economics Observatory*, 2023.
- Leveraging the motivational effects of labels: Lessons from retrofitting (with D. A. Comerford, M. Moro and T. Stowasser) - *Behavioral Science & Policy*, 2021, 7(2), 17–25.

## Teaching Qualifications

2023 Postgraduate Certificate in Higher Education (PGCertHE), UK  
London School of Economics and Political Science

2023 Fellowship of the Higher Education Academy (FHEA), UK

2021 Associate Fellowship of the Higher Education Academy (AFHEA), UK

## Teaching Experience

- 2023-2024 Real Estate Investment (postgraduate course manager and lectures)  
London School of Economics and Political Science, UK
- 2023 Real Estate Economics and Finance (summer school lectures)  
London School of Economics and Political Science, UK
- 2021-2022 Principles of Economics (undergraduate seminars)  
King's College London, UK
- 2021-2022 Understanding the Wider Economy (undergraduate lectures and seminars)  
*Delivered in part online during 2021 due to Covid-19 restrictions*  
University of Stirling, UK
- 2020 Statistics for Economics (undergraduate seminars)  
University of Stirling, UK
- 2019-2020 Quantitative Methods in Finance (postgraduate seminars)  
University of Stirling, UK
- 2018-2020 Introductory Economics (undergraduate seminars)  
University of Stirling, UK

## Research Seminars and Conferences (Partial List)

[2024] Royal Economic Society (RES) Annual Conference, University of Belfast, UK.  
[2023] Invited research seminar, University of Reading, UK. [2021] Royal Economic Society (RES) Annual Conference, Queen's University Belfast, UK. [2021] European Economic Association (EEA-ESEM) Congress, University of Copenhagen, Denmark.

## Additional Doctoral Training

- 2020 EAERE-ETH European Winter School  
ETH Zurich, Ascona, Switzerland
- 2018 Colorado Technology Primer for Economists and Social Scientists  
Colorado School of Mines, Golden, CO, US
- 2018 Big Data for Economics  
University of Barcelona, Barcelona, Spain
- 2018 Scottish Graduate School of Social Sciences (SGSSS)  
University of Edinburgh, Edinburgh, UK

### **Additional Professional Experience (Partial List)**

- 2019-2024 Enterprise Identity Architect at WholAM LLC  
Bellevue, Washington, USA
- 2017-2022 Chief Technology Officer at Parlam Software SL  
Barcelona, Spain
- 2014-2017 Chief Executive Officer at Elevaste Consultoría  
La Paz, Bolivia
- 2006-2013 Business Strategy and Management Consultant (at various companies)  
Europe, North America, South America

### **Additional Information**

Languages: Fluent in English and Spanish